# transalta

Q3 2023 Results

November 7, 2023

#### **Disclaimer and Forward-Looking Statements**

This presentation includes "forward-looking information" within the meaning of applicable Canadian securities laws, and "forward-looking statements" within the meaning of applicable United States securities Litigation Reform Act of 1995 (collectively referred to herein as "forward-looking statements"). All forward-looking statements are based on the beliefs as well as assumptions of TransAlta Corporation (the "Company", "TransAlta", "we" or "our") based on information available at the time the assumption was made and on management's experience and perception of historical trends, current conditions and expected future developments, as well as other factors deemed appropriate in the circumstances. Forward-looking statements are not facts, but only predictions and generally can be identified by the use of statements that include phrases such as "may", "will", "can", "could", "would", "shall", "believe", "expect", "estimate", "intend", "plan", "forecast", "foresee", "potential", "enable", "continue" or other comparable terminology. These statements are not guarantees of our future performance, events or results and are subject to risks, uncertainties and other important factors that could cause our actual performance, events or results to be materially different from that set out in or implied by the forward-looking statements.

In particular, this presentation contains forward-looking statements including, but not limited to, statements relating to: our advanced stage development projects, including the estimated spend, EBITDA contribution, and target completion dates; the re-energization of Kent Hills; the Company's projects under construction, including the Horizon Hill wind farm, the Mt. Keith transmission expansion, the Northern Goldfields Solar project and the White Rock wind project, and the expected timing to achieve commercial operation; the development pipeline, including expected growth in the development pipeline to 2025; the ability of hydro to continue to realize premiums to spot prices; the acquisition of Heartland, including the ability to obtain regulatory approval and the timing of closing; the annual average EBITDA contribution of Heartland; the total enterprise value of Heartland to EBITDA at closing; the 2023 priorities, including ability to accelerate CO2 emissions reductions and progress towards net-zero by 2045; and ability to realize financial guidance, including Adjusted EBITDA and free cash flow. The forward-looking statements contained in this presentation are based on current expectations, estimates, projections and assumptions, having regard to the Company's experience and its perception of historical trends, and includes, but is not limited to, expectations, estimates, projections and assumptions relating to: power prices in Alberta, Ontario and Mid-Columbia; the political and regulatory environments; the availability and cost of labour, services and infrastructure; and the satisfaction by third parties of their obligations, including under our power purchase agreements.

Forward-looking statements are subject to a number of significant risks, uncertainties and assumptions that could cause actual plans, performance, results or outcomes to differ materially from current expectations. Factors that may adversely impact what is expressed or implied by forward-looking statements contained in this presentation include, but are not limited to: fluctuations in market prices, including lower merchant pricing in Alberta, Ontario and Mid-Columbia; operational risks involving Heartland's facilities; supply chain disruptions impacting major maintenance and growth projects; failure to obtain necessary regulatory approvals in a timely fashion, or at all; inability to economically or technologically advance the Battle River Carbon Hub Project to final investment decision or commercial operation; any loss of value in the Heartland portfolio during the interim period prior to closing; reduced labour availability and ability to continue to staff our operations and facilities; disruptions to our supply chains, including our ability to secure necessary equipment; our ability to obtain regulatory and any other third-party approvals on the expected timelines or at all in respect of our growth projects; risks associated with development and construction projects, including as it pertains to increased capital costs, permitting, labour and engineering risks, disputes with contractors and potential delays in the construction or commissioning of such projects; restricted access to capital and increased borrowing costs, including any inability to secure debt, equity or tax equity, as applicable, on reasonable terms or at all; significant fluctuations in the Canadian dollar against the US dollar and Australian dollar; changes in short-term and long-term electricity supply and demand; reductions in production; a higher rate of losses on our accounts receivable; inability to achieve our targets relating to ESG; impairments and/or write-downs of assets; adverse impacts on our information technology systems and our internal control systems, including increased cybersecurity threats; commodity risk management and energy trading risks, including the effectiveness of the Company's risk management tools associated with hedging and trading procedures to protect against significant losses; changes in demand for electricity and capacity and our ability to contract our generation for prices that will provide expected returns and replace contracts as they expire; changes to the legislative, regulatory and political environments in the jurisdictions in which we operate; environmental requirements and changes in, or liabilities under, these requirements; disruptions in the transmission and distribution of electricity; the effects of weather, including man-made or natural disasters and other climate-change related risks; increases in costs; reductions to our generating units' relative efficiency or capacity factors; disruptions in the source of fuels, including natural gas, coal, water, solar or wind resources required to operate our facilities; operational risks, unplanned outages and equipment failure and our ability to carry out or have completed any repairs in a cost-effective or timely manner or at all, including as it applies to the rehabilitation and replacement of turbine foundations of the Kent Hills 1 and 2 wind facilities; general economic risks, including deterioration of equity markets, increasing interest rates or rising inflation; failure to meet financial expectations; general domestic and international economic and political developments; armed hostilities, including the war in Ukraine and associated impacts; the threat of terrorism; adverse diplomatic developments or other similar events that could adversely affect our business; industry risk and competition; structural subordination of securities; counterparty credit risk; public health crisis risks; changes to our relationship with, or ownership of, TransAlta Renewables; inadequacy or unavailability of insurance coverage; long term commitments on gas transportation capacity that may not be fully utilized over time; our provision for income taxes and any risk of reassessment thereof; legal, regulatory and contractual disputes and proceedings involving the Company; reliance on key personnel; and labour relations matters. The foregoing risk factors, among others, are described in further detail under the heading "Risk Factors" in our Annual Information Form and our Management's Discussion and Analysis for the year ended December 31, 2022. Readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on them, which reflect the Company's expectations only as of the date hereof. The forward-looking statements included in this document are made only as of the date hereof and we do not undertake to publicly update these forward-looking statements to reflect new information, future events or otherwise, except as required by applicable laws. In light of these risks, uncertainties and assumptions, the forward-looking statements might occur to a different extent or at a different time than we have described or might not occur at all. We cannot assure that projected results or events will be achieved.

Certain financial information contained in this presentation, including EBITDA or Adjusted EBITDA and Free Cash Flow ("FCF") may not be standard measures defined under International Financial Reporting Standards ("IFRS") and may not be comparable to similar measures presented by other entities. These measures should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS. Please refer to the "Additional IFRS Measures" and Non-IFRS Measures" and "Reconciliation of Non-IFRS Measures" section of the Management Discussion & Analysis for the nine months and year ended December 31, 2022 for further discussion of these items, including, where applicable, reconciliations to measures calculated in accordance with IFRS. The purpose of the financial outlooks contained herein are to give the reader information about management's current expectations and plans and readers are cautioned that such information may not be appropriate for other purposes and is given as of the date of this presentation. The Company is not making any offer or invitation of any kind by communication of this document to the recipient and under no circumstances is it to be construed as a prospectus or an advertisement.

All amounts referenced in this presentation are in Canadian currency unless otherwise specified.



# John Kousinioris

**President and Chief Executive Officer** 

## **Q3 2023 Achievements**



projects. On Oct. 5, 2023, \$800 million of cash was used for the TransAlta Renewables transaction.

Q3 2023 Results and Financial Position



Strategic Initiatives



Adjusted EBITDA<sup>1</sup> of \$453 million

FCF<sup>1</sup> of **\$228 million** or **\$0.87** per share

Availability of 91.9%

Access to **\$1.8 billion** in liquidity<sup>2</sup>

**418 MW** of advanced-stage development projects

**Customer Solutions** 

**Growth and** 

Garden Plain achieved COD

Energized **36 turbines** at the Kent Hills wind facilities

Advanced construction on Horizon Hill, Mount Keith, Northern Goldfields and White Rock

TransAlta Renewables acquisition adds proportionate capacity of +1.2 GW

Ownership in additional ~1.8 GW of assets through acquisition of Heartland Generation

Added **186 MW** to development pipeline across Australia, Canada and the US in Q3



## **Projects Under Construction**



Horizon Hill Wind

All turbines fully assembled

Transmission interconnection construction is underway



Mt. Keith Transmission

Nearing completion

Transformer installation complete



Northern Goldfields Solar

Commercial operations to be achieved by year end

Final commissioning underway



White Rock Wind

34 turbines assembled

All major equipment delivered





## **Advanced-Stage Projects**

	MW	Location	Туре	Estimated Spend (\$millions)	EBITDA (\$millions) <sup>1</sup>	Target Completion Date
WaterCharger	180	Cochrane, AB	Battery Storage	\$150 - \$170 <sup>2</sup>	\$15 - \$17	2025
Australian Transmission Expansion	n/a	Western Australia	Transmission	AU\$70 - AU\$75	AU\$7 - AU\$8	2025
Pinnacle 1 and 2	44	Keephills, AB	Gas	\$60 - \$70	\$12 - \$15	2025
SCE Capacity Expansion	94	Western Australia	Gas	AU\$210 - AU\$230	AU\$28 - AU\$32	2025
Tempest	100	Warner County, AB	Wind	\$250 - \$270	\$23 - \$25	2026

418 MW
Advanced stage projects

~27%
Incremental EBITDA target

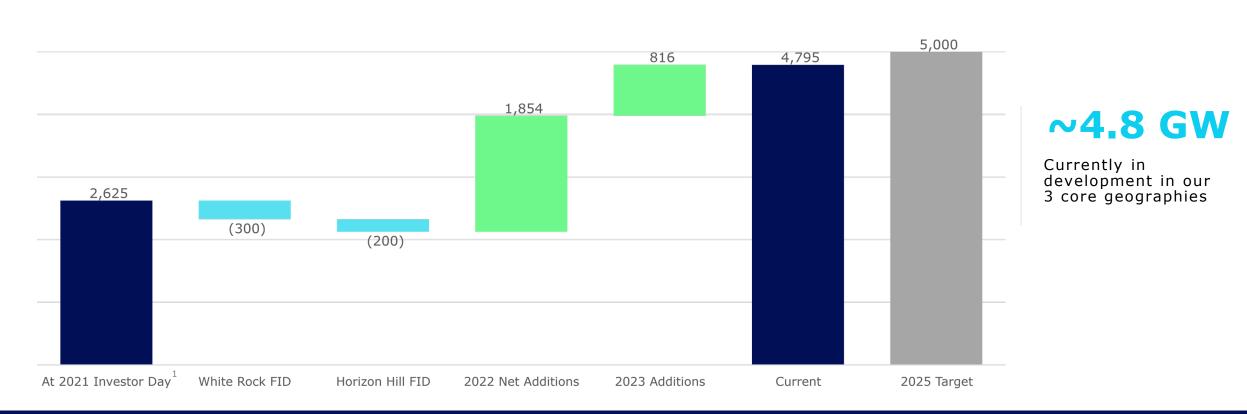
2025-26
Completion dates

#### 20% of Clean Electricity Growth Plan target is in advanced stage



## **Development Pipeline**

#### **Changes to Development Pipeline (MW)**



On track to exceed development pipeline 2025 target

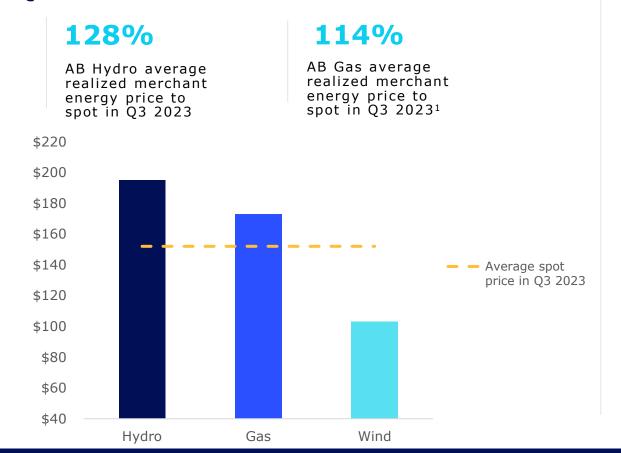


## **Todd Stack**

**Executive Vice President, Finance and Chief Financial Officer** 

## **Alberta Electricity Portfolio**

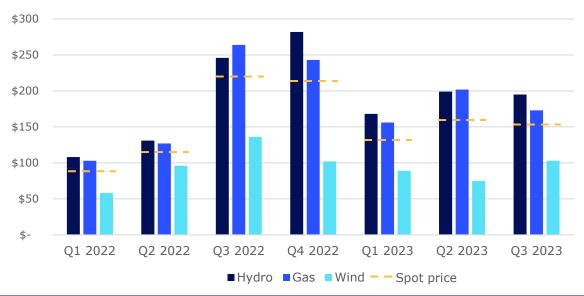
#### **Q3 2023 Realized Prices**



#### **Alberta Hedging**

		Q4 2023	2024
Enorgy	Price	\$89 / MWh	\$84 / MWh
Energy	Volume	1,697 GWh	6,642 GWh
Natural	Natural Price	\$2.34 / GJ	\$2.73 / GJ
Gas	Volume	95%²	85%³

#### Quarterly Realized Merchant Prices



#### **Diversified fleet in Alberta continues to outperform**



<sup>&</sup>lt;sup>1</sup> Excludes gains and losses from hedging positions.

<sup>&</sup>lt;sup>2</sup> 17 million GJ representing 95% of Q4 2023 hedged energy production.

<sup>&</sup>lt;sup>3</sup> 59 million GJ representing 85% of 2024 hedged energy production.

## **TransAlta Segmented Results**

3 and 9 Months Ended September 30, 2023

(\$millions)

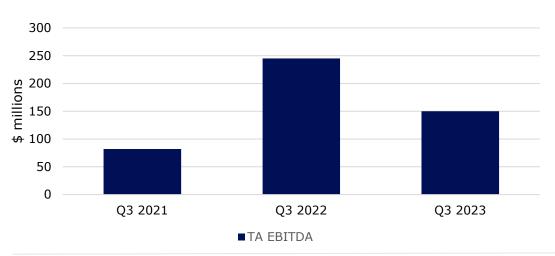
Q3 2023	Q3 2022	Adjusted EBITDA <sup>1</sup>	YTD 2023	YTD 2022
150	245	Hydro	403	394
37	42	Wind and Solar	175	219
254	195	Gas	660	365
29	51	<b>Energy Transition</b>	96	67
13	53	Energy Marketing	95	120
(30)	(31)	Corporate	(86)	(72)
453	555	Total	1,343	1,093

#### Alberta Gas fleet continues to have exceptional value

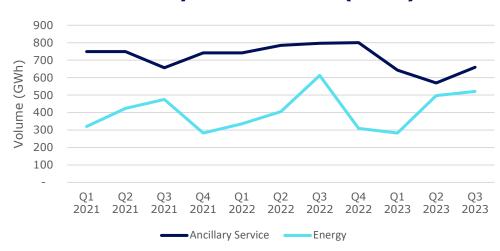


## **Strong Performance from Alberta Hydro**

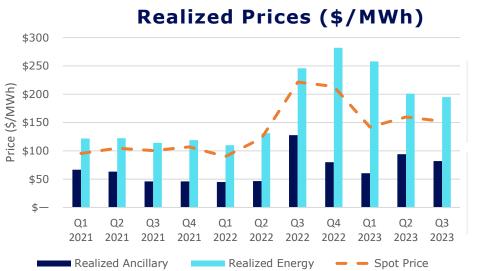




#### **Hydro Volumes (GWh)**



Hydro continues to provide premiums to spot prices



**50%** 

Average Realized

Ancillary Price to Spot

126%

Average Realized
Energy Price to Spot



#### **Attractive Deal Metrics for Heartland Transaction**

TEV<sup>1</sup>/EBITDA<sup>2</sup>
Multiple at Closing

Annual Average
EBITDA<sup>2</sup> Contribution

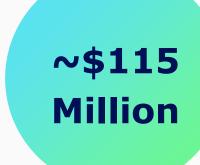
Cost per kW<sup>3</sup>



**Contracted Cash Flows** 







\$357 Per kW

~55% Revenue

Adds 1,844 MW of complementary flexible capacity



<sup>&</sup>lt;sup>1</sup> TEV is an abbreviation of total enterprise value.

<sup>&</sup>lt;sup>2</sup> EBITDA is a non-IFRS measure, certain additional disclosure for these specified financial measures have been incorporated by reference and can be found on slide 2 of this presentation.

<sup>&</sup>lt;sup>3</sup> kW is an abbreviation of kilo-watt.

### **Heartland Transaction at a Glance**





#### **2023 Priorities**

#### Safety, Reliability and Availability

Achieve strong safety performance

Achieve strong fleet availability

Drive operational efficiencies,

performance and results as "One



#### **Growth and Commercial**

Progress 418 MW advanced-staged projects

Complete Garden Plain, Northern Goldfields Solar, White Rock, Horizon Hill and Mount Keith

Expand development pipeline

Secure long-term contracts for Alberta merchant fleet



#### **Strategic Initiatives**

Accelerate CO2 emissions reduction to 75% from 2015 levels by 2026

Progress towards net-zero by 2045

Progress ESG efforts including mine reclamation



#### **Health and Values**

Complete Indigenous Cultural Awareness Training across the US and Australia

Continue progress towards 40% gender diversity target



#### **Financial Flexibility**

Deliver Adjusted EBITDA of \$1,700 to \$1,800 million

Deliver FCF of \$850 to \$950 million

Complete rehabilitation and return to service of Kent Hills

Deliver financing for growth projects



0

#### 14

TransAlta"

**Competitive** 





Diversified and resilient fleet



Clean electricity leader with ESG focus

4.8+ GW growth pipeline



Strong financial position



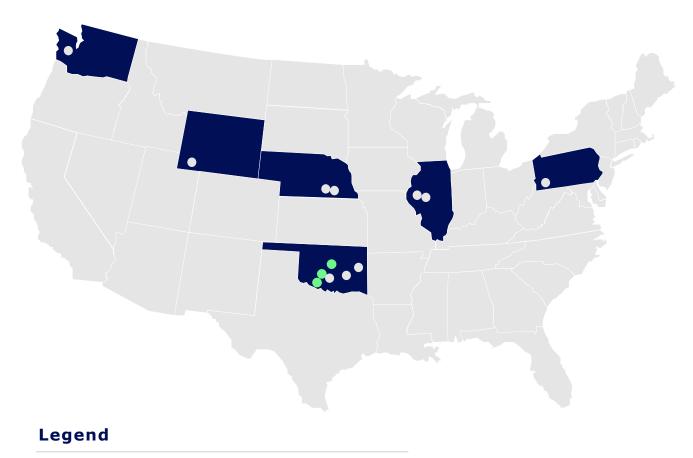


# transalta

# Questions and Answers

Visit us at: www.transalta.com Investor\_relations@transalta.com

## **Development Pipeline: United States**



Early-stage development site

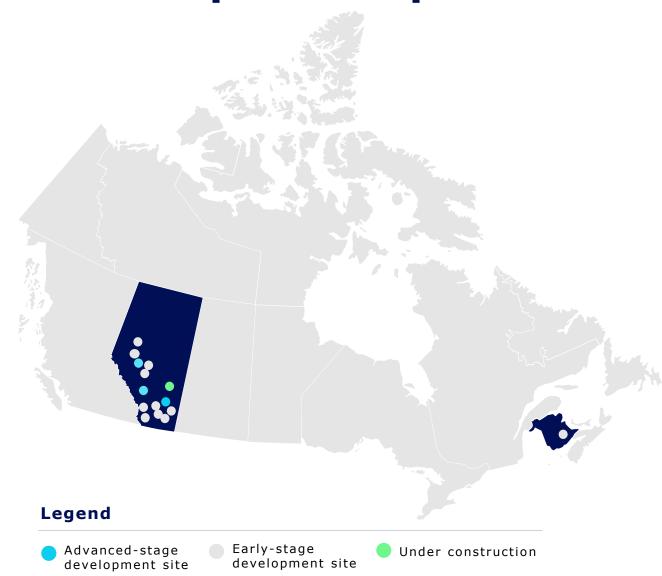
Under construction

#### Total All Stages: 2,735 MW - 2,985 MW

Project	MW	Туре	Location	Stage	COD Range
White Rock West	100	Wind	OK		2024
White Rock East	200	Wind	OK		2024
Horizon Hill	200	Wind	OK		2024
Old Town	185	Wind	IL		2026
Trapper Valley	225	Wind	WY	0	2028
Monument Road	152	Wind	NE	0	2025
Dos Rios	242	Wind	OK	0	2026
Canadian River	250	Wind	OK	0	2027
Prairie Violet	130	Wind	IL		2027
Big Timber	50	Wind	PA	0	2027
Square Top Solar	195	Solar	OK		2026
Swan Creek	126	Wind	NB		2027
Other US Wind and Solar Prospects	430	Wind and Solar	Various	0	2025+
Centralia Site Redevelopment	250 - 500	Various	WA	0	TBD



## **Development Pipeline: Canada**

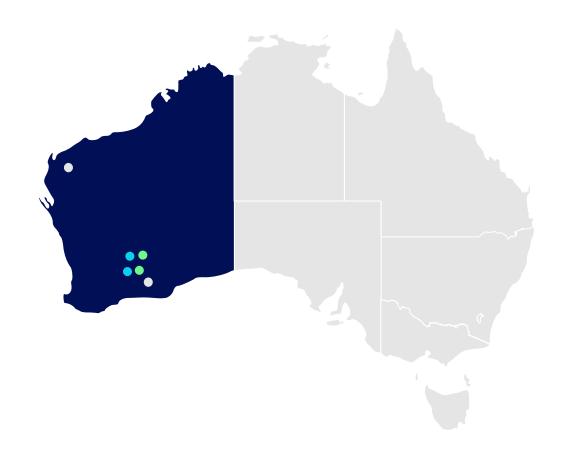


Total All	Stages:	2,181	MW -	3,031	MW
Project	MW	Type	Location	Stage	СО

Project	MW	Туре	Location	Stage	COD Range
Tempest	100	Wind	AB		2026
WaterCharger	180	Battery	AB		2025
Pinnacle 1 and 2	44	Gas	AB		2025
Riplinger	300	Wind	AB		2027
Red Rock	100	Wind	AB		2028
Willow Creek 1	70	Wind	AB		2028
Willow Creek 2	70	Wind	AB		2028
Sunhills Solar	170	Solar	AB		2027
McNeil Solar	57	Solar	AB		2026
Canadian Battery	10	Battery	NB		2026
Canadian Wind	370	Wind	Various		2027+
Tent Mountain Pumped Storage	160	Hydro	AB	0	2028-2030
Brazeau Pumped Storage	300-900	Hydro	AB	0	2037
Alberta Thermal Redevelopment	250-500	Various	АВ	0	TBD



## **Development Pipeline: Australia**



Total All Stages: 427 MW							
Project	MW	Туре	Location	Stage	COD Range		
Northern Goldfields Solar	48	Hybrid Solar	WA	•	2023		
Mt Keith 132kV Expansion	N/A	Transmission	WA		2023		
SCE Capacity Expansion	94	Gas	WA		2025		
Australia Transmission Expansion	N/A	Transmission	WA		2025		
Australian prospects	235	Wind, Solar, Gas	WA	0	2025+		
South Hedland Solar	50	Solar	WA	0	2026		

#### Legend



Early-stage development site

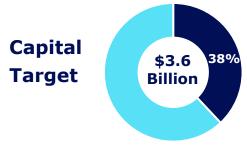
Under construction



## **Clean Electricity Growth Plan Execution**

	MW	Location	Capital (\$millions)	PPA Term	Customer	EBITDA (\$millions)	COD
North Carolina Solar	122	North Carolina	-	10 years	Duke	US\$9	In service
Garden Plain Wind	130	Hanna, AB	-	17 years¹	Pembina and Pepsi	\$13 - \$14	In service
Northern Goldfields Solar	48	Western Australia	AU\$69 - \$73	16 years	ВНР	AU\$9 - \$10	Q4 2023
White Rock Wind	300	Caddo County, OK	US\$510 - \$530	Long-term	Amazon	US\$53 - \$57	Q1 2024
Horizon Hill Wind	200	Logan County, OK	US\$330 - \$340	Long-term	Meta	US\$31 - \$33	Q1 2024
Mt Keith Transmission Expansion	NA	Western Australia	AU\$54 - \$57	15 years	ВНР	AU\$6 - \$7	Q4 2023









**Construction for 548 MW of renewables and transmission underway** 

